

VARDAAN NATH

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SUMMARY

Design and build AI tools and automations for businesses, from understanding what slows a team down to shipping a product they rely on. Know where a model adds value and where a simple rule is safer, and build in the checks, clear interfaces and human handoffs that make the output trustworthy.

EDUCATION

Bachelor of Commerce, Business Technology Management (Co-op) | Business Analytics *Expected May 2027*

UBC Sauder School of Business, Vancouver, BC

Anthropic coursework: AI Fluency, AI Fluency for Builders, Deploying Claude Enterprise (2026)

RELEVANT EXPERIENCE

Founder & Developer | TenderSense | Vancouver, BC *Jan 2026 – Sep 2026*

AI tool that helped contractors decide which government tenders to bid on, piloted on 70 live tenders with 3 firms

- Cut the pilot firms' first review of tender packages of up to 1,000 pages from 2 days to under 30 minutes with a bid/no-bid briefing on eligibility, payment terms, penalties, contradictions and hidden risks
- Designed briefings that let users check every finding against the highlighted clause in the source PDF, with quotes verified in code, and built a chat using RAG for follow-up questions
- Interviewed 18 contractors and sat in on bid managers' live tender reviews to decide what each briefing covers, then used pilot feedback to add amendment handling so briefings reported the latest terms
- Kept AI cost under \$2 per tender with prompt caching and batch processing, and caught extraction errors before users saw them by rereading unclear scanned pages from the image and adding a second AI review pass

AI Automation Consultant | Independent | Vancouver, BC *Jul 2025 – Nov 2025*

Helped small businesses use AI to respond to customers faster and find new work, across 8 engagements that turned unpaid pilots into about \$4K of paid work

- Turned a landscaping company's missed calls into 10 booked site visits and 4 jobs worth \$8,400 in 6 weeks, using Twilio, n8n and the Claude API to text missed callers and sort their replies into callbacks or booked appointments
- Built an auto upholstery shop a website for Google and AI search with automatic lead replies and text review requests, bringing in 7 new paying customers through its forms in the first month

Co-op Student, Insights & Research | WorkSafeBC | Vancouver, BC *Sep 2024 – Apr 2025*

Research team at one of BC's largest public sector organizations

- Recommended a new knowledge management platform to a senior director after comparing 8 options on cost, AI search, integration and security, and the team adopted it
- Analyzed over 15,000 survey responses in Power BI, flagging unclear follow-up instructions that managers then reviewed and recommending outreach to smaller employers with low awareness of safety resources
- Ran a workshop to help colleagues move onto Qualtrics after publishing the team's first live survey, and built and tested 25 surveys of injured workers and employers

LEADERSHIP & COMPETITIONS

Case Competition Finalist | EY-Parthenon x SMCC *Feb 2026*

- Formed a team of 4 and placed top 6 of 43 by presenting EY-Parthenon judges with a Montréal expansion strategy for a social enterprise, covering market analysis, funding, partnerships and French-language services

VP Internal/Finance | Co-op Student Association of Sauder (COSAS) *Jan 2024 – Dec 2024*

- Managed a \$12,000 semester budget across 8 events, reporting actuals and committed costs to the executive
- Kept an event with low registrations within budget by working out break-even ticket sales, comparing supplier quotes and cutting catering and extras

SKILLS

AI & Automation | API integrations, RAG, MCP, n8n, Twilio, ElevenLabs, Claude Code, Cursor

Consulting | User research, requirements gathering, process mapping, vendor evaluation

Development & Design | TypeScript, Next.js, Supabase/PostgreSQL, Azure Document Intelligence, design systems

Data & Analytics | SQL, Python (pandas), Excel (Power Query), Power BI, Qualtrics